

Date: March 7, 2018

To: Dr. John Asplund  
Jen Hamm

From: Paulette Earp

Re: Bus Lease

Below is the pricing that we received for the 2 year lease of our buses. We currently lease 4 buses and run all routes we can with them as well as some athletic trips. I am recommending that we lease the buses from Midwest Bus Sales, Inc. Their buses meet our specifications and they are the low quote. They are Chevrolet Thomas Minotour buses. We have leased with them for the last 3 years with absolutely no issues. The quotes are for 18,000 annually and the pricing is as follows:

Company	Bus	Annual Lease	Total Annual
Midwest Bus Sales	1 - 29 passenger	\$10,173.98	\$10,173.98
Midwest Bus Sales	3 - 53 passenger	\$15,053.36	<u>\$45,160.08</u>
			\$55,334.06
Midwest Transit Equip	1 -29 passenger	\$10,745.00	\$10,745.00
Midwest Transit Equip	3 - 53 passenger	\$15,653.00	<u>\$46,959.00</u>
			\$57,704.00
Central States Bus Sales	1 – 29 passenger	\$12,620.67	\$12,620.67
Central States Bus Sales	3 – 53 passenger	\$17,635.41	<u>\$52,906.23</u>
			\$65,526.90

The annual lease amount is \$11,371.65 higher than the lease we are currently in. The reasons for this is 1)we had 4 owned buses that we traded in on current lease, 2) the new lease will include AC in all buses and 3) newer buses.

Midwest Bus Sales is offering a \$.20 cent per mile reimbursement for any of the buses that are returned at the end of the 2 year lease with less than 28,000 miles. In using last year’s miles, it would have been a reimbursement in the amount of \$83.20. We have taken on 2 of the morning rural routes and the afternoon Peoria Valeska return so we are averaging between 15,000 and 16,000 miles annually per bus.